

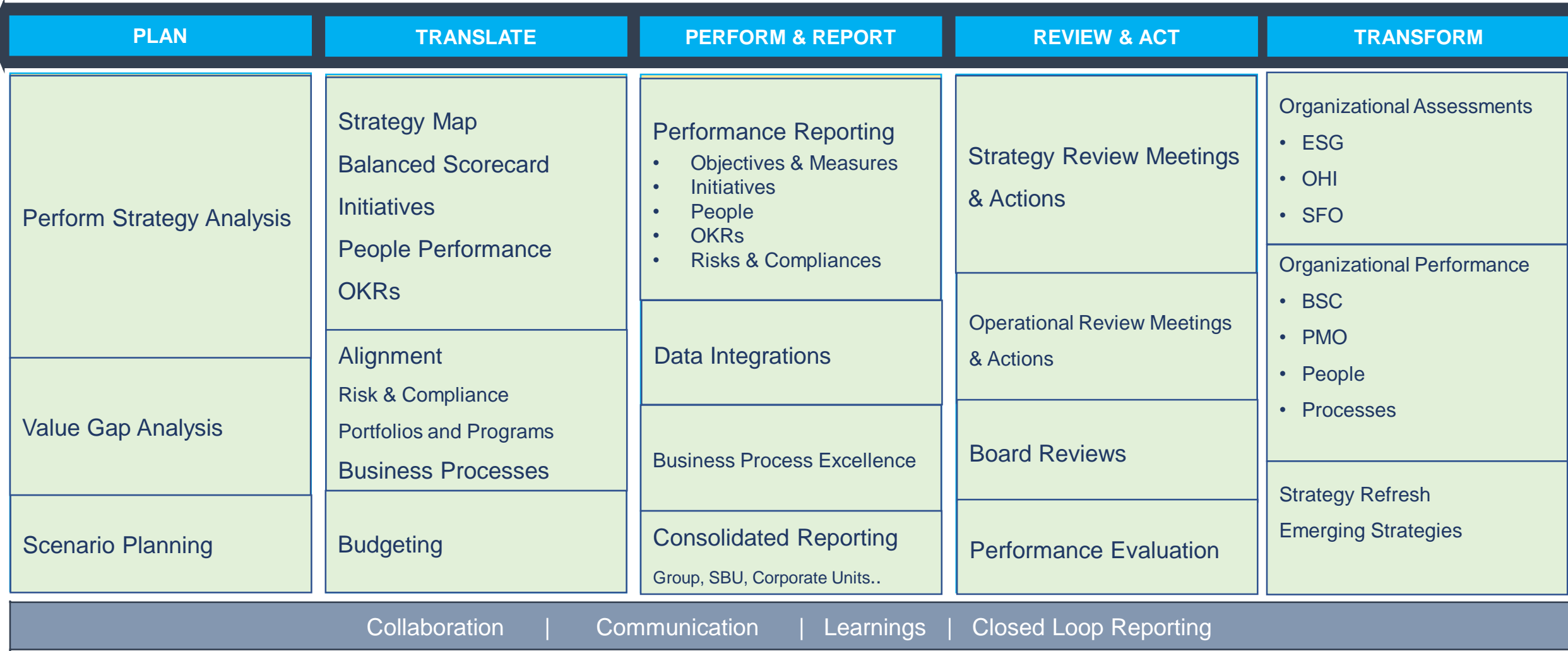


fruiStrategy for SAP Systems

Shaik Mohammad Salman

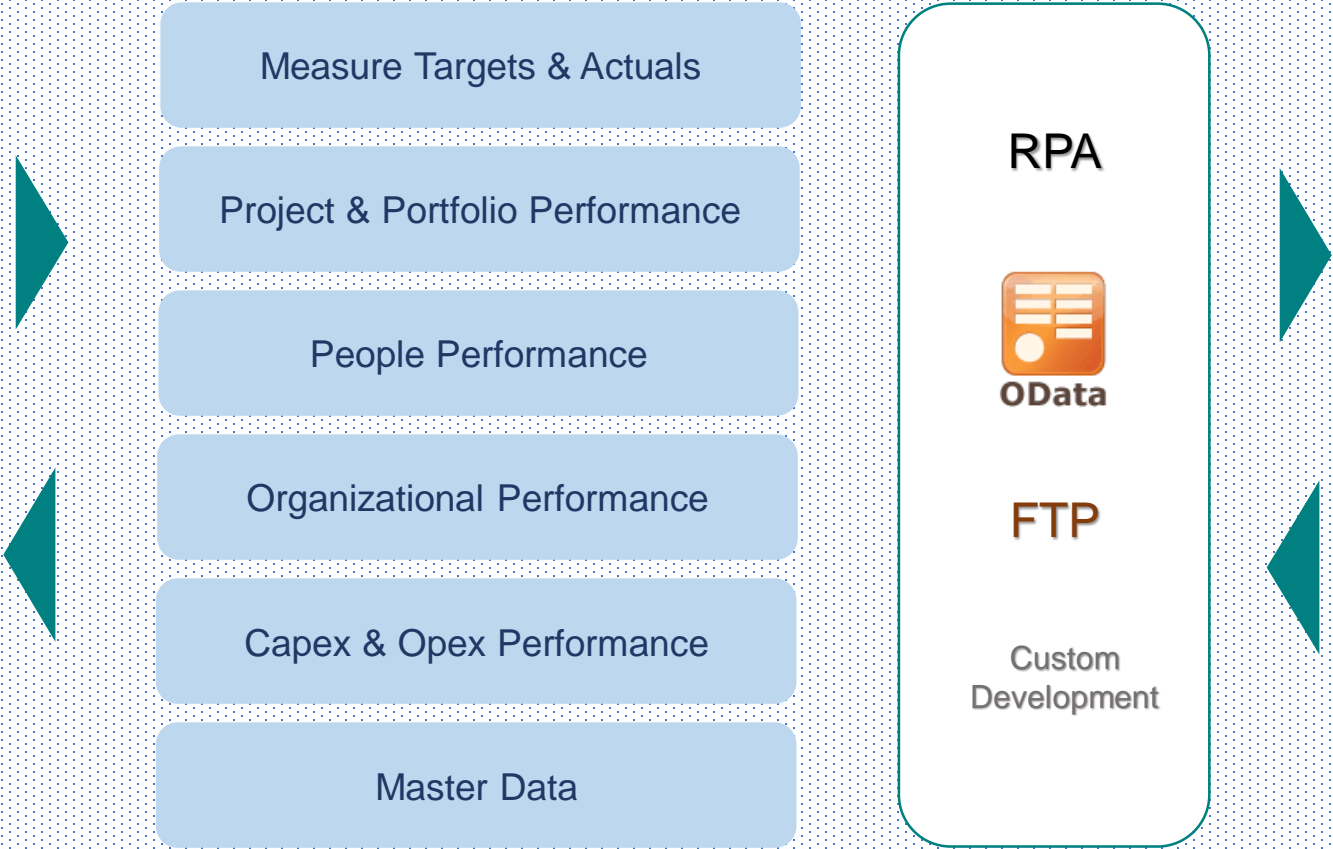
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fruiStrategy for SAP Systems

fruiStrategy



Measure Targets & Actuals

Project & Portfolio Performance

People Performance

Organizational Performance

Capex & Opex Performance

Master Data

RPA

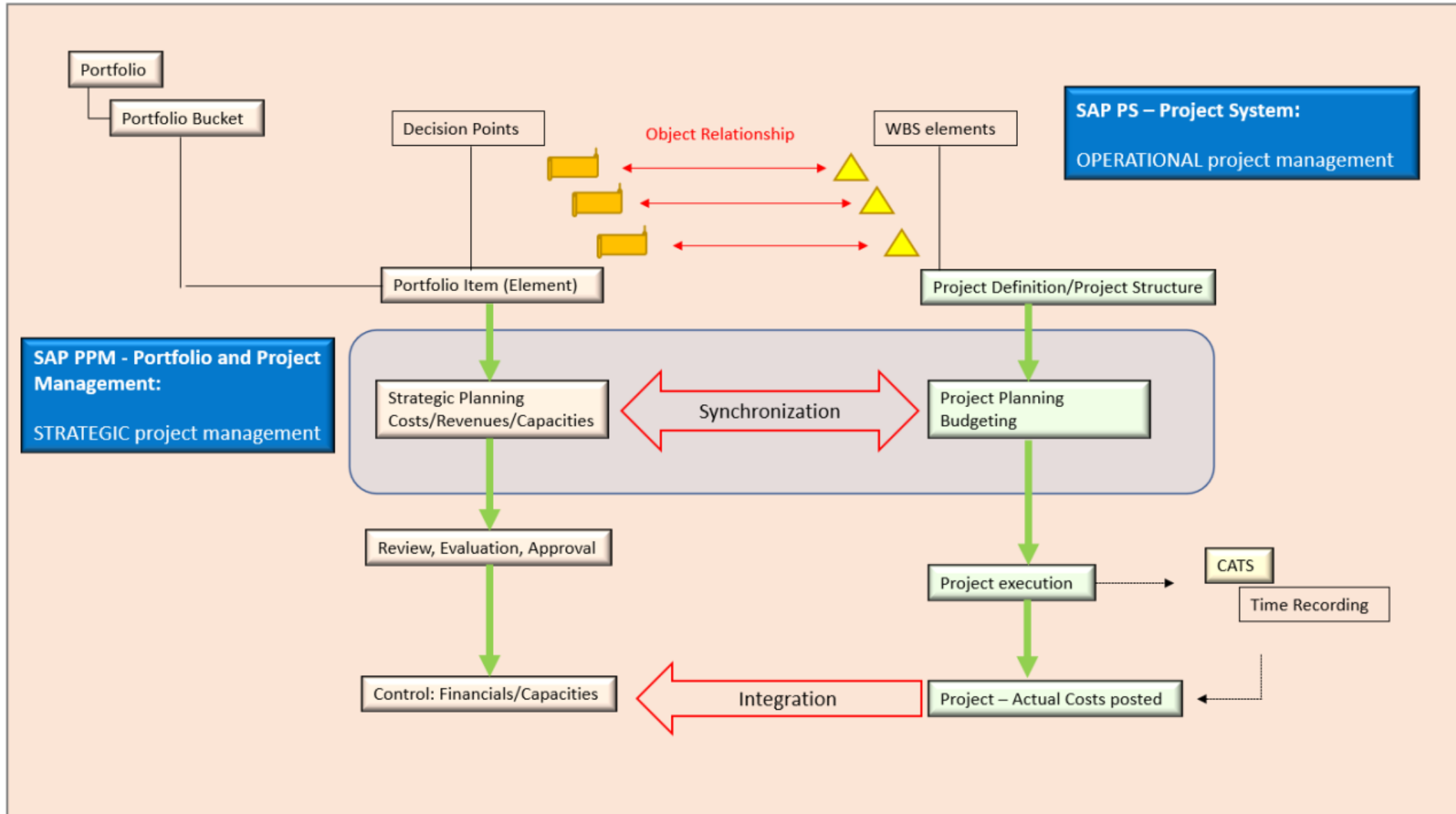


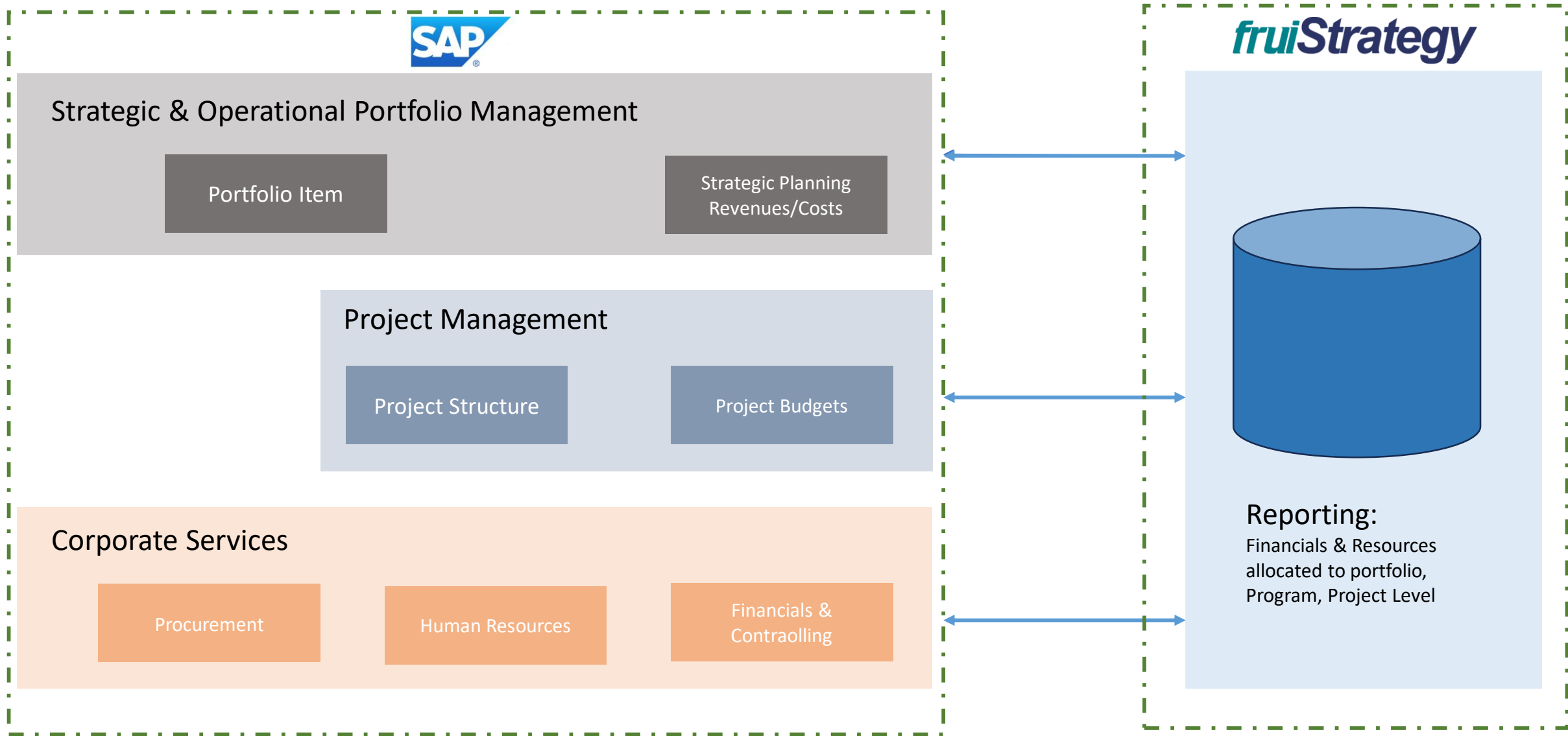
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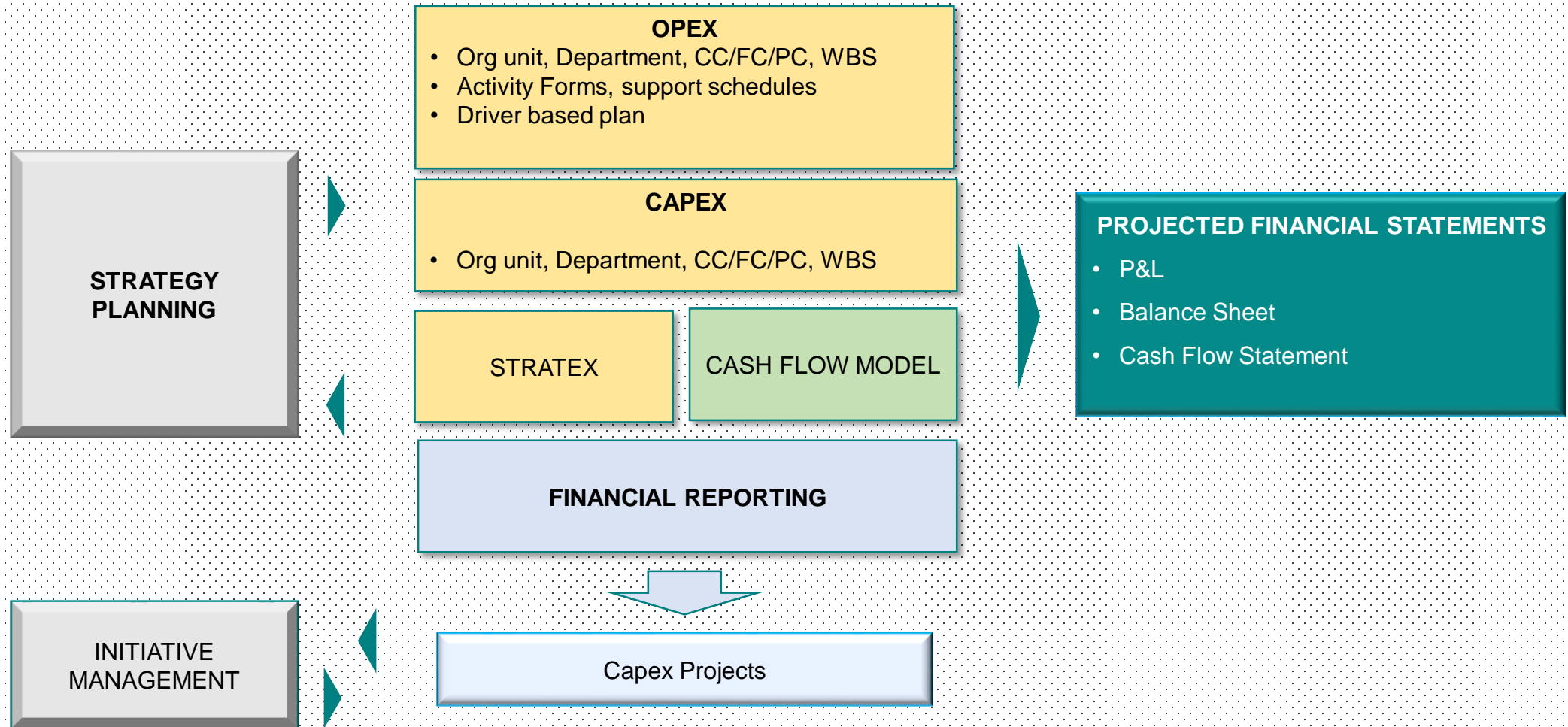
FTP

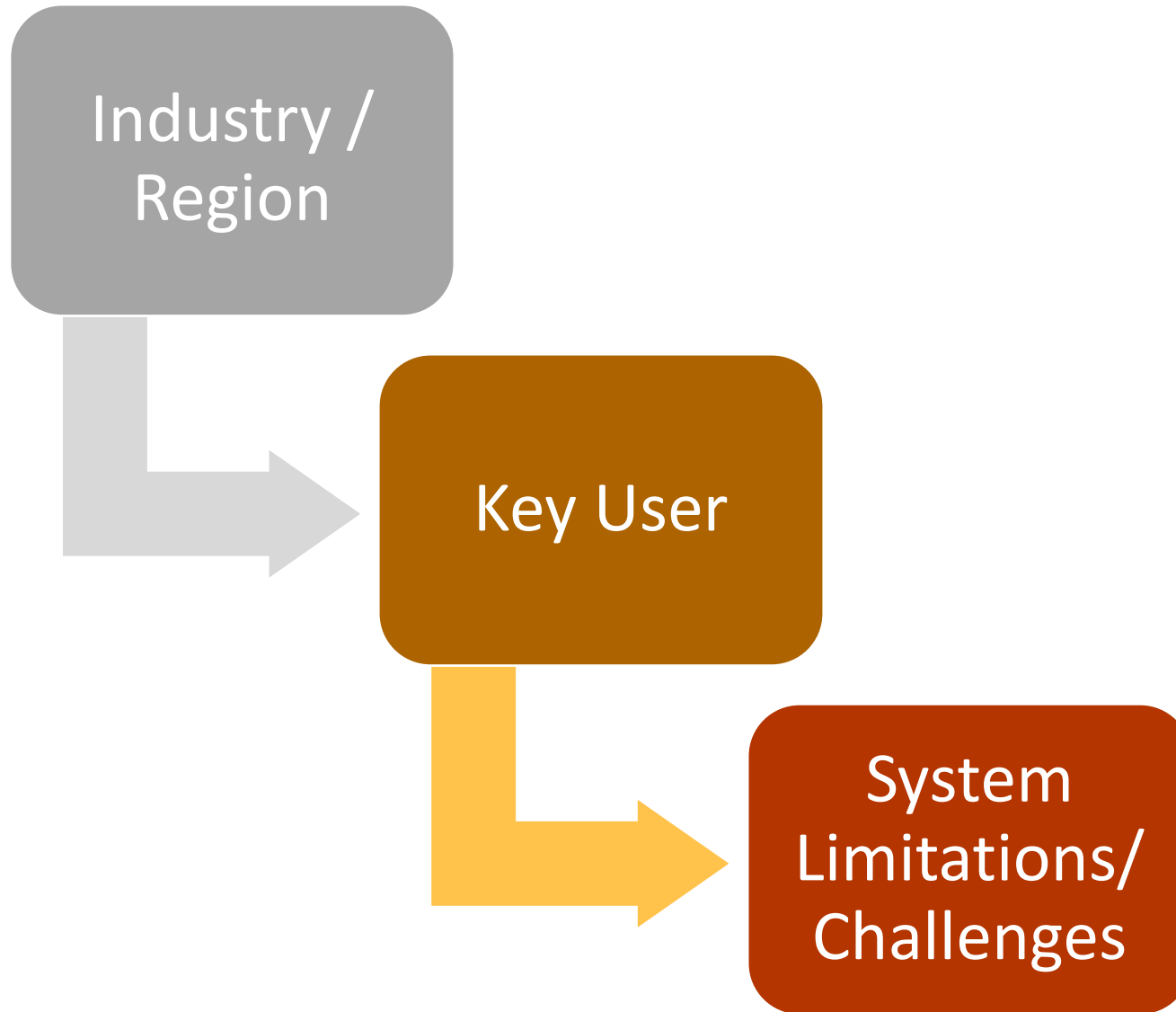
Custom Development





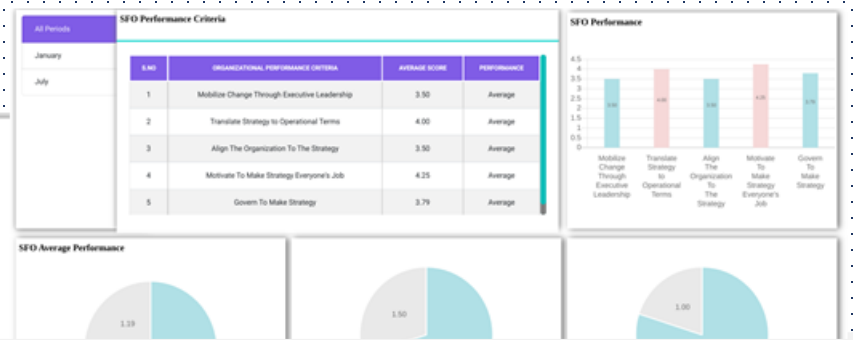
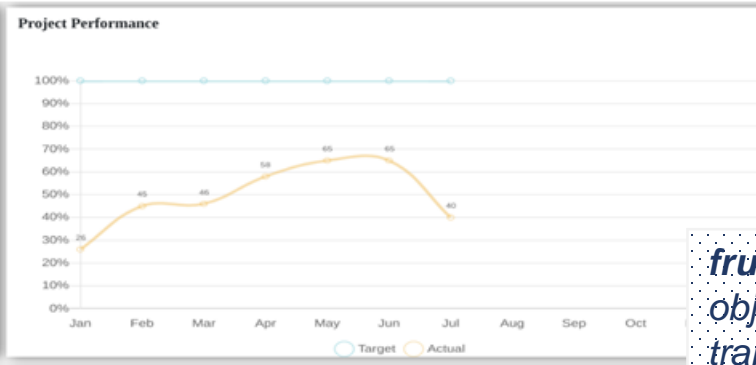




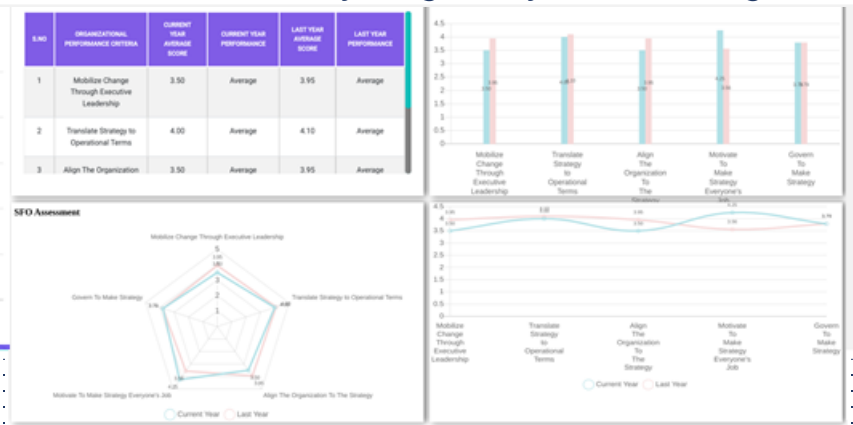
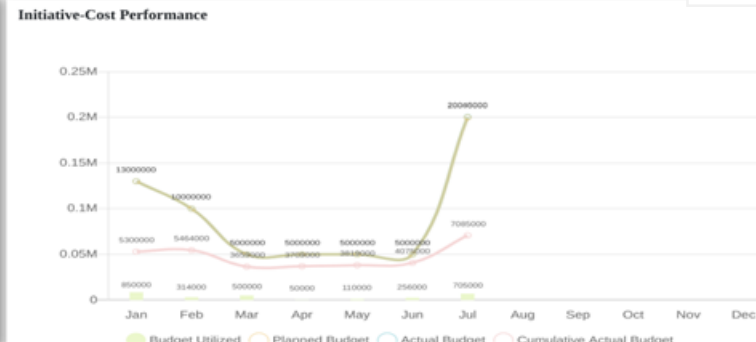
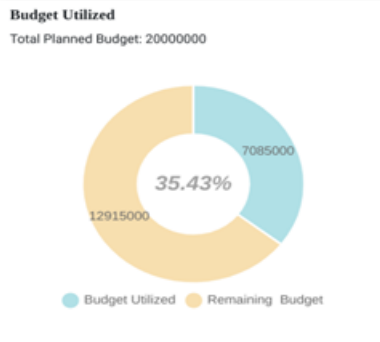
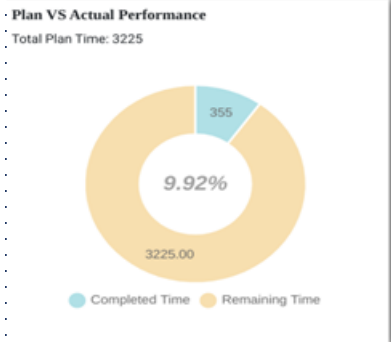


- 10 Industries
- MENA, Asia, South Africa, Australia, North America
- 1400+ KPI's
- 87+ Reports
- 47 Dashboards

Performance Reporting



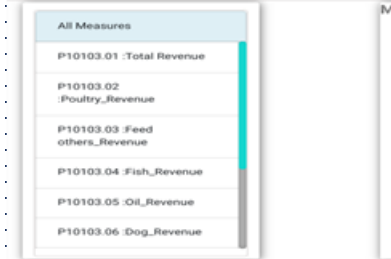
fruiStrategy help you to visualize performance of objectives, measures, initiatives, people, risks, transformation, and everything easily and on the go.



Schedule Graph of Initiative

Format: Day | Week | Month | Quarter

Initiative	% Comp.	Start Date	End Date
G2021.J002:AQUABOOM 3mm/4mm ...	65.38%	01/03/2020	31/12/2022
G2021.J002.M002:Receipt of NAFD.	100%	01/08/2021	06/10/2021
G2021.J002.M001:RECIPE FORMU...	100%	01/08/2021	12/11/2021
G2021.J002.M004:Costing of new r...	100%	11/10/2021	15/10/2021
G2021.J002.M003:Nutrition to reve...	100%	11/10/2021	11/11/2021
G2021.J002.M006:PACKAGING MA...	100%	12/10/2021	26/10/2021
G2021.J002.M007:Internal Artwork	100%	12/10/2021	12/11/2021
G2021.J002.M008:Align approved a...	100%	12/10/2021	12/11/2021
G2021.J002.M005:Create material	100%	11/11/2021	12/11/2021
G2021.J002.M010:Issue P.O to Pro...	100%	13/12/2021	15/12/2021



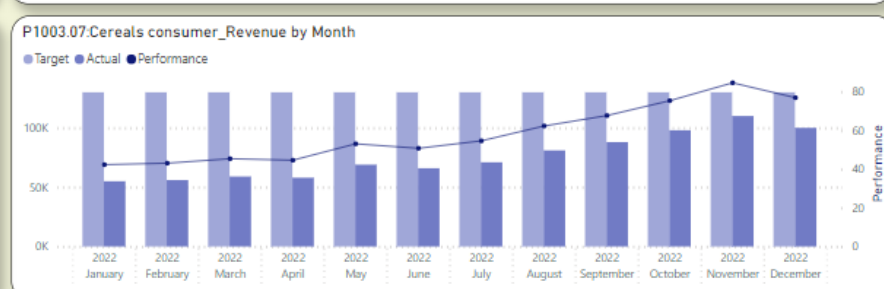
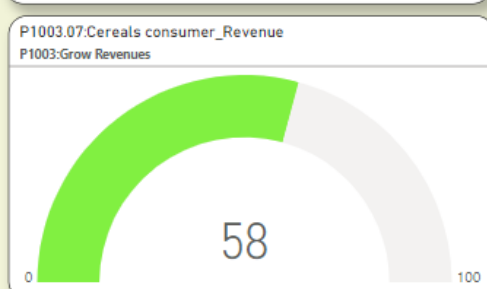
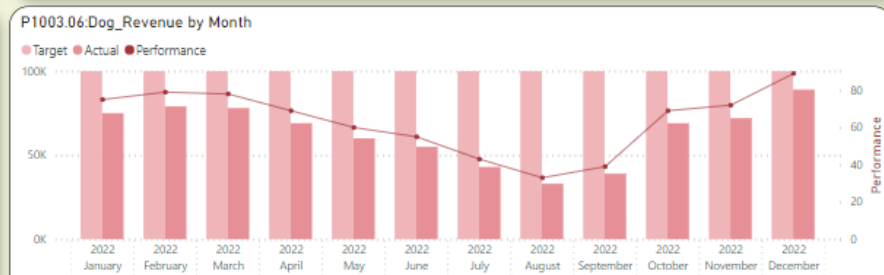
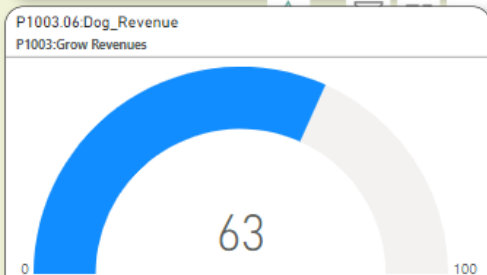
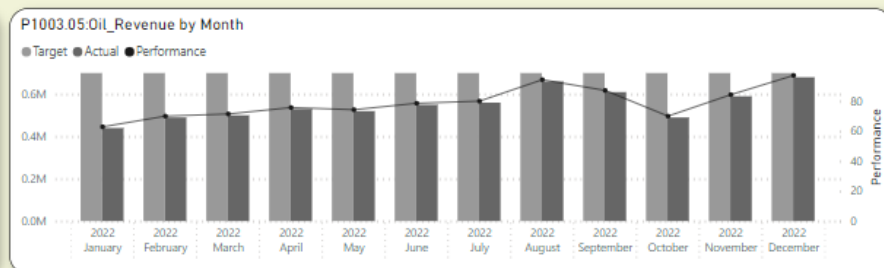
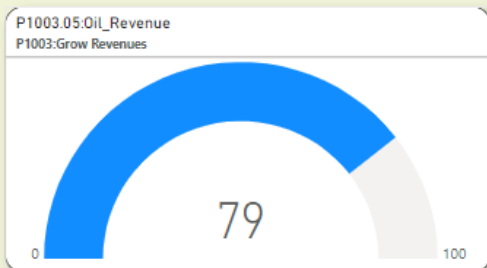
Measures

MEASURE	OBJECTIVE	TARGET	ACTUAL	PERFORMANCE	STATUS
P10103.01:Total Revenue	Grow Revenues	4816903908	4492293631	93.26	Good
P10103.02:Poultry_Revenue	Grow Revenues	3193133321	2407746046	75.4	Moderate
P10103.03:Feed others_Revenue	Grow Revenues	29237408	19764700	67.6	Poor
P10103.04:Fish_Revenue	Grow Revenues	481604985	408243210	84.77	Good
P10103.05:Oil_Revenue	Grow Revenues	715514412	298802590	41.76	Poor



Power BI Integration

Measure



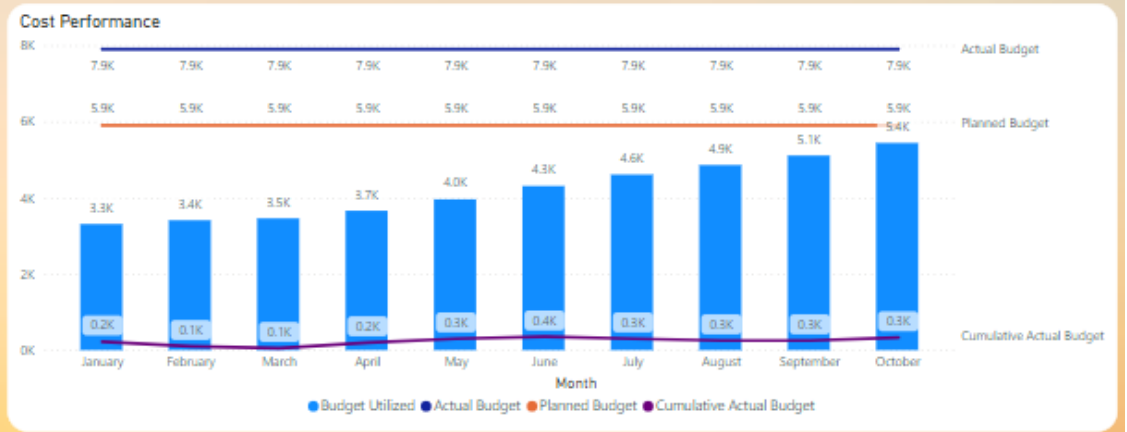
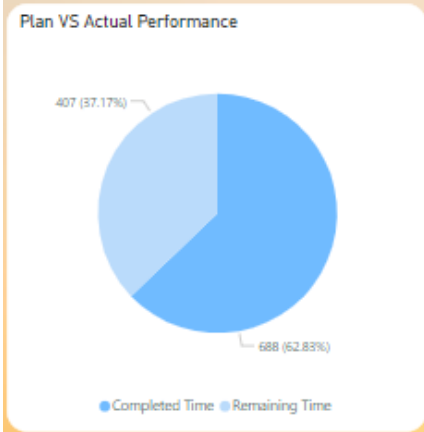
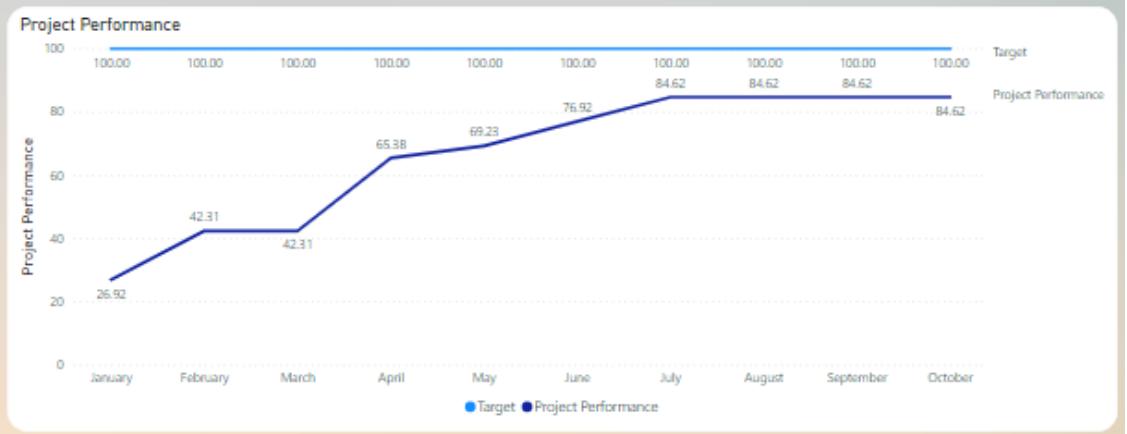
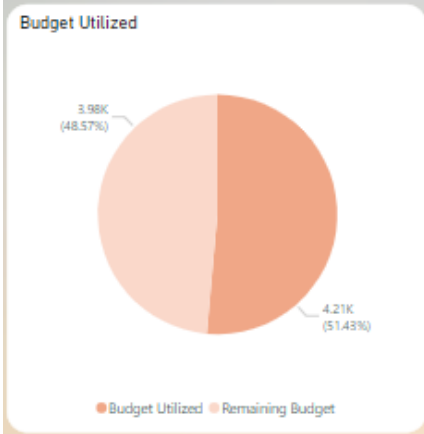
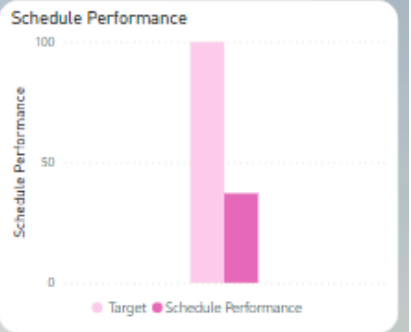
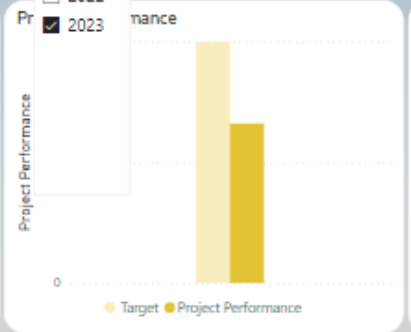
Dashboard grid with filters: Organization Unit (All), Scorecard (All), Objective (All), Measure (All), Month (All), Year (All).

P1001.01:Return on invested capital P1001:Increase Share Holder Value Score: 73	P1001.02:Total Shareholder Returns P1001:Increase Share Holder Value Score: 78	P1001.03:Comprehensive Income Returned to Shareholders (Dividend) P1001:Increase Share Holder Value Score: 55	P1002.01:COGS (% of Revenue) P1002:Reduce Cost Score: 49	P1002.02:Reduce Raw material losses P1002:Reduce Cost Score: 81
P1002.07:RMCost / MT (000) P1002:Reduce Cost Score: 51	P1002.08:Maize P1002:Reduce Cost Score: 34	P1002.09:Soya beans P1002:Reduce Cost Score: 58	P1002.16:Maintenance cost P1002:Reduce Cost Score: (Blank)	P1002.17:Mainten -Cereal Mill - Jos P1002:Reduce Cost Score: (Blank)
P1002.18:Maintenance Cost-Corn Flakes - Jos P1002:Reduce Cost Score: (Blank)	P1002.28:Distribution Costs (Cost/Ton) P1002:Reduce Cost Score: 77	P1003.01:Total Revenue P1003:Grow Revenues Score: 71	P1003.02:Poultry Revenue P1003:Grow Revenues Score: 71	P1003.03:Feed others Revenue P1003:Grow Revenues Score: 70
P1003.04:Fish Revenue P1003:Grow Revenues Score: 66	P1003.05:Oil Revenue P1003:Grow Revenues Score: 79	P1003.06:Dog Revenue P1003:Grow Revenues Score: 63	P1003.07:Cereals consumer Revenue P1003:Grow Revenues Score: 58	P1003.08:Cereals industrial Revenue P1003:Grow Revenues Score: 64
P1003.09:Cornflakes Revenue P1003:Grow Revenues Score: 73	P1004.01:EBIT P1004:Grow EBIT Score: 40	P1004.02:Gross Margin % P1004:Grow EBIT Score: 71	P1004.03:Poultry Gross Margin % P1004:Grow EBIT Score: 55	P1004.04:Feed others Gross Margin % P1004:Grow EBIT Score: (Blank)
P1004.05:Fish Gross Margin % P1004:Grow EBIT Score: 65	P1004.06:Oil Gross Margin % P1004:Grow EBIT Score: 67	P1004.07:Dog Gross Margin % P1004:Grow EBIT Score: 78	P1004.08:Cereals consumer Gross Margin % P1004:Grow EBIT Score: 41	P1004.09:Cereals industrial Gross Margin % P1004:Grow EBIT Score: 85
P1004.10:Cornflakes Gross Margin % P1004:Grow EBIT Score: 67	P1004.12:EBIT % of Net Sales P1004:Grow EBIT Score: 69	P3001.02:Market Price Index (DJI) P3001:Best Value Product (Quality & ... Score: (Blank)	P3001.03:Plant Onitsha P3001:Improve Asset Utilization Score: 85	P3002.01:Overall Equipment Effectiveness (OEE) P3002:Increase Supply Chain Efficiency Score: 83
P3002.01:Overall Equipment Effectiveness (OEE) P3002:Increase Supply Chain Efficiency Score: 83	P3002.02:OEE -Cereal Mill - Jos P3002:Increase Supply Chain Efficiency Score: 83	P3002.03:OEE-Corn Flakes - Jos P3002:Increase Supply Chain Efficiency Score: 96	P3002.04:OEE-Fish Feed Mill - Jos P3002:Increase Supply Chain Efficiency Score: 79	P3002.05:OEE-Oil Mill - Jos P3002:Increase Supply Chain Efficiency Score: 66
P3002.06:OEE-Poultry Feed Mill 1 - Jos P3002:Increase Supply Chain Efficiency Score: 75	P3002.07:OEE-Poultry Feed Mill 2 - Jos P3002:Increase Supply Chain Efficiency Score: 76	#A3B400 P3002:Increase Supply Chain Efficiency Score: 69	P3002.09:OEE- Fish Feed Mill - Onitsha P3002:Increase Supply Chain Efficiency Score: 64	P3007.01:Customer satisfaction survey P3007:Customer & Consumer Insights Score: (Blank)
P4001.05:Unsafe conditions resolved per month P4001:Safety First Score: 54	P4001.06:incidents Reported per week P4001:Safety First Score: 23	P4001.07:Near misses reported (NMR) Per Month P4001:Safety First Score: 73	P4001.08:Near misses resolved (NMR) Per Month P4001:Safety First Score: 93	P4001.09:Environmental Regulatory Compliance P4001:Safety First Score: 73

INITIATIVE PERFORMANCE

Organization Unit: 5000.ABC Feed
 Scorecard: FS01:ABC Feed Stra...
 Initiative: All
 Objective: All
 Year: 2023
 Period: All

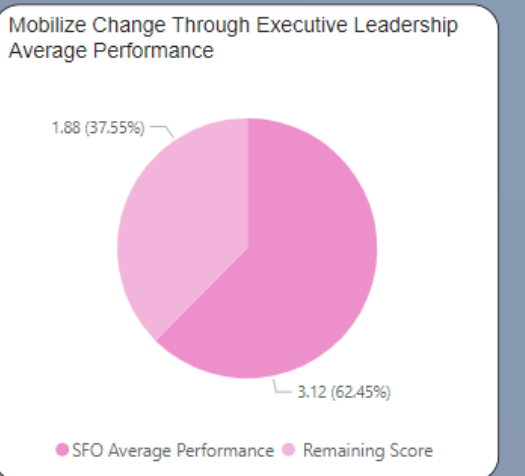
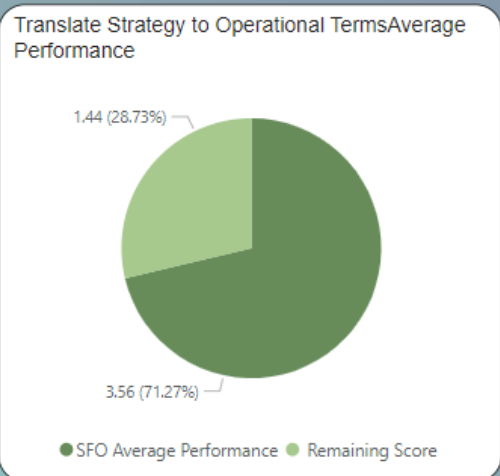
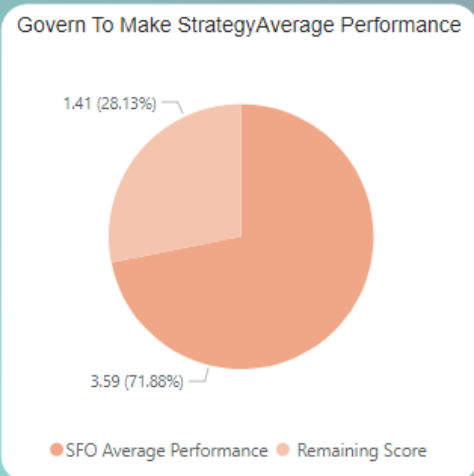
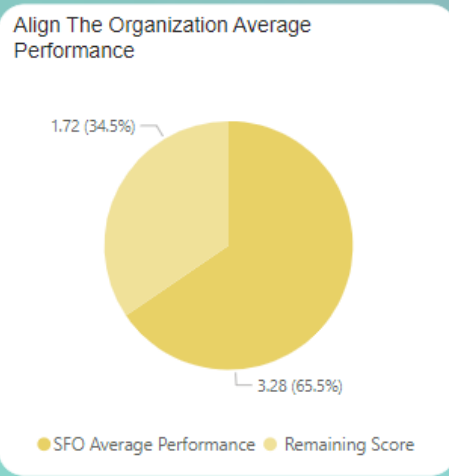
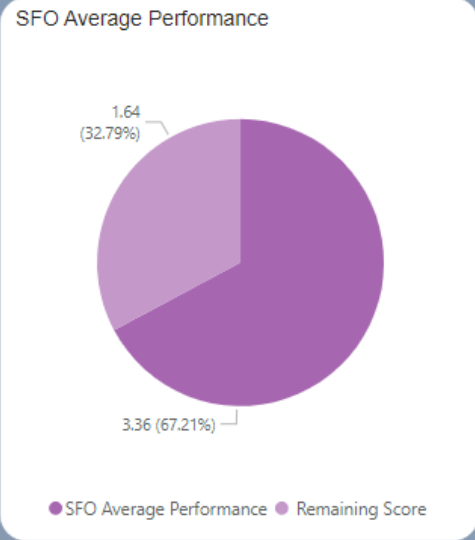
- Initiative**
- G2021J009:Canine Extra
 - G2021J007:E-Sourcing
 - G2021J005:Project Geese
 - G2021J003:Basic Vital
 - G2021J002:AQUABOOM 3mm/4m...



SFO Performance

Organization Unit: All | Employee: All | Year: All | Period: All

ORGANIZATIONAL PERFORMANCE CRITERIA	Year	Month	AVERAGE SCORE	Performance
Align The Organization To The Strategy	2022	January	3.20	Moderate
Align The Organization To The Strategy	2023	January	3.29	Moderate
Govern To Make Strategy	2023	January	3.57	Moderate
Govern To Make Strategy	2022	January	3.71	Moderate
Mobilize Change Through Executive Leadership	2022	January	3.00	Moderate
Mobilize Change Through Executive Leadership	2023	January	3.15	Moderate
Motivate To Make Strategy Everyone's Job	2022	January	3.00	Moderate
Motivate To Make Strategy Everyone's Job	2023	January	3.30	Moderate
Translate Strategy to Operational Terms	2022	January	3.40	Moderate
Translate Strategy to Operational Terms	2023	January	3.60	Moderate
Align The Organization To The Strategy	2022	June	3.20	Moderate
Align The Organization To The Strategy	2023	June	3.29	Moderate
Govern To Make Strategy	2023	June	3.57	Moderate
Govern To Make Strategy	2022	June	3.71	Moderate
Mobilize Change Through Executive Leadership	2022	June	3.00	Moderate
Mobilize Change Through Executive Leadership	2023	June	3.15	Moderate
Motivate To Make Strategy Everyone's Job	2022	June	3.00	Moderate



THANK YOU....